

<b>Agency Name: The Chamber</b>				
	2013 Actual	2014 Actual	2015 Actual	2016 Budget Request
<b>Revenues:</b>				
Douglas County (Includes KUSBDC)	\$218,140	\$218,000	\$218,000	\$220,000
City of Lawrence (Includes KUSBDC)	\$218,500	\$219,500	\$219,500	\$220,000
Chamber Capital Campaign funds	\$64,750	\$250,000	\$250,000	\$250,000
EDC Management Contract	\$30,000	\$30,000	\$30,000	\$30,000
Deferred Revenues	\$5,000	\$25,397	\$0	\$0
<b>Total Revenues:</b>	<b>\$536,390</b>	<b>\$742,897</b>	<b>\$717,500</b>	<b>\$720,000</b>
<b>Expenditures:</b>				
Business Retention and Expansion	\$4,327	\$35,000	\$35,000	\$35,000
Business Recruitment	\$4,359	\$71,500	\$66,000	\$33,000
Marketing	\$11,910	\$45,600	\$43,000	\$43,000
Entrepreneurship	\$0	\$5,000	\$9,000	\$9,000
Research and Publication	\$444	\$5,000	\$5,000	\$5,000
Economic Outlook Conference	\$0	\$7,000	\$7,000	\$0
Biz	\$0	\$0	\$0	\$40,000
Salaries and Benefits	\$356,919	\$302,000	\$302,000	\$302,000
KCADC	\$12,500	\$10,000	\$10,000	\$10,000
BTBC	\$2,500	\$20,000	\$20,000	\$20,000
KUSBDC	\$38,000	\$38,000	\$38,000	\$40,000
KDOC/Team Kansas	\$0	\$10,000	\$10,000	\$10,000
Kansas Nexus	\$2,083	\$10,000	\$10,000	\$10,000
Capital Campaign Reimbursement	\$0	\$33,000	\$33,000	\$33,000
Professional Development	\$3,515	\$5,100	\$9,100	\$9,100
Travel/Mileage	\$5,552	\$14,000	\$14,000	\$14,000
Investor Relations	\$622	\$10,900	\$11,000	\$11,000
Miscellaneous	\$9,925	\$0	\$0	\$0
<b>Admin and Overhead</b>				
Dues & Subscriptions	\$5,007	\$1,121	\$3,200	\$3,200
Community Relations	\$4,423	\$1,087	\$2,100	\$2,100
Advertising	\$2,659	\$297	\$16,000	\$16,000
Commercial Insurance	\$5,560	\$3,794	\$2,900	\$2,900
Equipment Lease/Purchase/Maint	\$11,003	\$10,263	\$6,500	\$6,500
Office Expense	\$21,256	\$7,990	\$14,000	\$14,000
Professional Fees	\$17,375	\$20,122	\$11,000	\$11,000
Rent/Building Maintenance	\$18,380	\$17,893	\$18,500	\$18,500
Communications	\$8,469	\$10,136	\$25,000	\$25,000
Technology Maintenance	\$10,981	\$8,308	\$7,500	\$7,500
Telephone	\$9,765	\$10,710	\$5,252	\$5,200
Utilities	\$2,137	\$2,352	\$2,352	\$5,400
<b>Total Expenditures:</b>	<b>\$569,671</b>	<b>\$716,172</b>	<b>\$736,404</b>	<b>\$741,400</b>